

# PGG Wrightson Limited

## Condensed Interim Consolidated Income Statement

For the six months ended 31 December 2008

		Unaudited For the 6 months ended 31 Dec 2008	Unaudited For the 6 months ended 31 Dec 2007
	Note	\$000	\$000
<b>Continuing operations</b>			
Operating revenue	3	737,722	558,925
Cost of sales		(580,376)	(419,994)
<b>Gross profit</b>		<u>157,346</u>	<u>138,931</u>
Operating expenses	4	(143,190)	(102,553)
Other income		15,995	5,428
Equity accounted earnings of associates		872	1,362
<b>Profit before interest, fair value adjustments and income tax</b>		<u>31,023</u>	<u>43,168</u>
Fair value adjustments	5	(47,177)	10,014
<b>Profit before interest</b>		<u>(16,154)</u>	<u>53,182</u>
Finance income		728	1,042
Finance expenses		(17,138)	(10,904)
<b>Net finance income (costs)</b>		<u>(16,410)</u>	<u>(9,862)</u>
Profit before income tax		(32,564)	43,320
Income tax expense		(197)	(9,484)
<b>Profit from continuing operations</b>		<u>(32,761)</u>	<u>33,836</u>
<b>Discontinued operation</b>			
Profit from discontinued operation (net of income tax)	6	-	748
<b>Profit for the period</b>		<u>(32,761)</u>	<u>34,584</u>
<b>Profit attributable to:</b>			
Shareholders of the Company		<u>(32,761)</u>	<u>34,584</u>
<b>Earnings per share</b>			
Basic earnings per share (New Zealand Dollars)		(0.11)	0.12
Net tangible assets per security at period end		0.31	0.46

## PGG Wrightson Limited

### Condensed Interim Consolidated Statement of Recognised Income and Expense

For the six months ended 31 December 2008

		Unaudited For the 6 months ended 31 Dec 2008	Unaudited For the 6 months ended 31 Dec 2007
	Note	\$000	\$000
Net gain (loss) on movement of fair value of financial instruments		4,025	307
Deferred tax on movement of fair value of financial instruments		(1,207)	101
Actuarial losses on employee benefit plans		(22,372)	-
Deferred tax on movement of fair value of employee benefit plans		6,300	-
Foreign currency translation differences for foreign operations		3,198	-
Subsidiary asset revaluation reserve		243	-
<b>Income and expense recognised directly in equity</b>		<b>(9,813)</b>	<b>408</b>
<b>Profit for the period</b>		<b>(32,761)</b>	<b>34,584</b>
<b>Total recognised income and expense for the period</b>		<b>(42,574)</b>	<b>34,992</b>
<b>Attributable to:</b>			
Shareholders of the Company		(42,574)	34,992
<b>Total recognised income and expense for the period</b>	7	<b>(42,574)</b>	<b>34,992</b>

# PGG Wrightson Limited

## Condensed Interim Consolidated Balance Sheet

As at 31 December 2008

	Note	Unaudited As at 31 Dec 2008 \$000	Audited As at 30 June 2008 \$000	Unaudited As at 31 Dec 2007 \$000
<b>EQUITY</b>				
Share capital	7	382,439	374,508	369,193
Retained earnings	7	11,726	74,928	46,989
Reserves	7	19,509	31,065	28,574
<b>Total equity</b>		<b>413,674</b>	<b>480,501</b>	<b>444,756</b>
<b>LIABILITIES</b>				
<b>Current</b>				
Current bank facilities		427,763	174,294	341,315
Trade creditors and other		213,235	176,058	174,051
Liabilities classified as held for sale		-	20,900	-
Derivative financial instruments		13,581	1,660	1,284
Loans and borrowings		278,757	269,876	223,453
<b>Total current</b>		<b>933,336</b>	<b>642,788</b>	<b>740,103</b>
<b>Non-current</b>				
Term bank facilities - PGW		-	164,000	-
Term bank facilities - PGWF		-	140,000	125,000
Derivative financial instruments		4,719	2,136	2,078
Other non-current liabilities		794	-	-
Defined benefit liability	8	20,999	-	-
PGWF Loans and borrowings		187,495	42,060	61,862
<b>Total non-current</b>		<b>214,007</b>	<b>348,196</b>	<b>188,940</b>
<b>Total liabilities</b>		<b>1,147,343</b>	<b>990,984</b>	<b>929,043</b>
<b>Total liabilities and equity</b>		<b>1,561,017</b>	<b>1,471,485</b>	<b>1,373,799</b>
<b>ASSETS</b>				
<b>Current</b>				
Cash and cash equivalents		17,829	26,101	5,988
Income tax receivable		3,484	7,030	6,261
Assets classified as held for sale		9,840	38,158	7,200
Derivative financial instruments		6,580	1,975	2,123
Finance receivables		342,703	311,289	363,448
Inventories		174,181	175,593	154,211
Biological assets		6,006	5,078	3,997
Trade and other receivables		306,585	243,158	286,505
<b>Total current</b>		<b>867,208</b>	<b>808,382</b>	<b>829,733</b>
<b>Non-current</b>				
Investments in equity accounted investees		3,918	3,141	3,208
Derivative financial instruments		4,743	100	1,728
Finance receivables		175,991	195,741	96,128
Biological assets		313	243	-
Defined benefit asset		-	823	2,953
Property, plant and equipment	9	79,682	70,221	74,013
Intangibles		329,117	319,606	309,225
Other investments	10	86,098	69,526	52,542
Deferred tax asset		13,947	3,702	4,269
<b>Total non-current</b>		<b>693,809</b>	<b>663,103</b>	<b>544,066</b>
<b>Total assets</b>		<b>1,561,017</b>	<b>1,471,485</b>	<b>1,373,799</b>

These condensed interim consolidated financial statements have been authorised for issue on 26 February 2009.

  
Craig Norgate  
Chairman

  
Tim Miles  
Managing Director

## PGG Wrightson Limited

### Condensed Interim Consolidated Statement of Cash Flows

For the six months ended 31 December 2008

		Unaudited For the 6 months ended 31 Dec 2008 \$000	Unaudited For the 6 months ended 31 Dec 2007 \$000
<b>Cash flows from operating activities</b>			
- Inflows		657,941	534,341
- Outflows		(705,431)	(576,113)
Net cash flow from operating activities	11	(47,490)	(41,772)
<b>Cash flows from investing activities</b>			
- Inflows		(3,276)	8,229
- Outflows		(33,686)	(55,695)
Net cash flow from investing activities		(36,962)	(47,466)
<b>Cash flows from financing activities</b>			
- Inflows		159,439	18,998
- Outflows		(83,259)	(84,588)
Net cash flow from financing activities		76,180	(65,590)
Net (decrease)/increase in cash held		(8,272)	(154,828)
Opening cash/(bank overdraft)		26,101	160,816
<b>Cash and cash equivalents</b>		<u>17,829</u>	<u>5,988</u>
<i>Comprises:</i>			
Cash and deposits		17,829	5,988
<b>Cash and cash equivalents</b>		<u>17,829</u>	<u>5,988</u>
<i>Comprises:</i>			
PGG Wrightson Finance Limited		12,175	536
Rest of the Group		5,654	5,452
		<u>17,829</u>	<u>5,988</u>

# PGG Wrightson Limited

## Notes to the Financial Statements

For the six months ended 31 December 2008

### 1 Reporting Entity

PGG Wrightson Limited (the "Company") is a company domiciled in New Zealand, registered under the Companies Act 1993 and listed on the New Zealand Stock Exchange. The Company is an issuer in terms of the Financial Reporting Act 1993.

The condensed interim consolidated financial statements of the Company for the six months ended 31 December 2008 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and jointly controlled entities.

The Company is primarily involved in the provision of rural services.

### 2 Basis of Preparation

The condensed interim consolidated financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with the New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") for interim financial statements and in particular NZ IAS 34. The condensed interim financial statements do not include all of the information required for full annual statements.

The same accounting policies, presentation and methods of computation are followed in the condensed interim consolidated financial statements as applied in the Group's latest annual audited financial statements.

These statements were approved by the Board of Directors on 26 February 2009.

### 3 Segment Reporting

		Unaudited For the 6 months ended 31 Dec 2008	Unaudited For the 6 months ended 31 Dec 2007
		\$000	\$000
<b>Revenue derived from outside the Group</b>			
	Rural Services	478,984	380,706
	Technology Services	149,395	96,006
	Financial Services	50,448	65,797
	Corporate Services	3,593	319
	South America	55,302	16,097
<b>Total revenue</b>		<b>737,722</b>	<b>558,925</b>
<b>Inter-segment revenue (eliminated on consolidation)</b>			
	Technology Services	21,429	30,809
<b>Segment net profit</b>			
	Rural Services	5,705	6,934
	Technology Services	3,739	10,863
	Financial Services	5,097	14,423
	Corporate Services	(47,959)	1,335
	South America	657	1,029
<b>Total net profit</b>		<b>(32,761)</b>	<b>34,584</b>



## 4 Operating Expenses

Included in operating expenses for the six months ended 31 December 2008, is an abnormal expense of \$16,951,000 (six months ended 31 December 2007: \$Nil), being the costs incurred on the proposed purchase of Silver Fern Farms as outlined in Note 14.

## 5 Fair Value Adjustments

		Unaudited For the 6 months ended 31 Dec 2008 \$000	Unaudited For the 6 months ended 31 Dec 2007 \$000
Fair value (loss) gain on investments	17	(35,224)	8,967
Fair value adjustment on assets held for sale		(650)	-
Fair value adjustment on derivatives		(9,283)	1,047
Fair value adjustment on commodity contracts		(1,681)	-
Fair value adjustment on risk share		97	-
Change in fair value of biological assets		(436)	-
		<u>(47,177)</u>	<u>10,014</u>

## 6 Discontinued Operations

PGG Wrightson entered into a transaction with a new wool growers co-operative on 1 July 2008, Wool Grower Holdings Limited, to form The Wool Company Limited (since renamed Wool Partners International Limited). This joint venture will be owned 60% by Wool Grower Holdings Limited and 40% by PGG Wrightson. PGG Wrightson's 40% will dilute as other industry participants join the new venture.

On 1 July 2008 The Wool Company Limited (now Wool Partners International Limited) purchased PGG Wrightson's wool operations. The segment was a discontinued operation and was classified as held for sale as at 30 June 2008.

Profits attributable to the discontinued operation were as follows:

	Unaudited For the 6 months ended 31 Dec 2008 \$000	Unaudited For the 6 months ended 31 Dec 2007 \$000
<b>Results of discontinued operation</b>		
Operating revenue	-	40,297
Cost of sales	-	(30,580)
Gross profit	-	9,717
Operating expenses	-	(7,852)
Profit before interest	-	1,865
Finance expenses	-	(721)
Profit before income tax	-	1,144
Income tax expense	-	(396)
Profit for the period	-	<u>748</u>
Basic earnings per share (New Zealand dollars)	0.00	0.00
<b>Cash flows from discontinued operation</b>		
Net cash from operating activities	-	1,365
Net cash from/(used in) discontinued operation	-	<u>1,365</u>

## 7 Capital and Reserves

During October 2008 the Group issued 12,638,542 new ordinary shares under the PGG Wrightson Limited distribution plan as a bonus issue. Shareholders can elect to have the Group buy back shares issued to them under the plan and 9,490,297 were repurchased at the cost of \$23,908,905. All of the repurchased shares have been cancelled. This has resulted in an additional 3,148,245 shares being issued leaving a shareholding of 292,472,722 ordinary shares as at 31 December 2008.

### Reconciliation of movements in equity

	Attributable to shareholders of the Company						Total equity
	Share capital	Foreign currency translation reserve	Fair value reserve	Realised capital reserve	Actuarial gains on defined benefit plan	Retained earnings	
	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Balance at 1 July 2007	359,445	(43)	(442)	24,931	3,720	38,592	426,203
Total recognised income and expense	-	-	408	-	-	34,584	34,992
Issue ordinary shares	9,748	-	-	-	-	-	9,748
Dividends to shareholders	-	-	-	-	-	(26,187)	(26,187)
<b>Balance at 31 December 2007</b>	<b>369,193</b>	<b>(43)</b>	<b>(34)</b>	<b>24,931</b>	<b>3,720</b>	<b>46,989</b>	<b>444,756</b>
Balance at 1 January 2008	369,193	(43)	(34)	24,931	3,720	46,989	444,756
Total recognised income and expense	-	4,592	(220)	551	(2,432)	38,658	41,149
Issue ordinary shares	5,315	-	-	-	-	-	5,315
Dividends to shareholders	-	-	-	-	-	(10,719)	(10,719)
<b>Balance at 30 June 2008</b>	<b>374,508</b>	<b>4,549</b>	<b>(254)</b>	<b>25,482</b>	<b>1,288</b>	<b>74,928</b>	<b>480,501</b>
Balance at 1 July 2008	374,508	4,549	(254)	25,482	1,288	74,928	480,501
Total recognised income and expense	-	(1,498)	2,818	243	(16,072)	(32,761)	(47,270)
FX adj on overseas subsidiary reserves	-	-	-	2,953	-	1,743	4,696
Issue ordinary shares	7,931	-	-	-	-	-	7,931
Dividends to shareholders	-	-	-	-	-	(32,185)	(32,185)
<b>Balance at 31 December 2008</b>	<b>382,439</b>	<b>3,051</b>	<b>2,564</b>	<b>28,678</b>	<b>(14,784)</b>	<b>11,725</b>	<b>413,673</b>

## 8 Defined Benefit Asset (Liability)

The Group's net obligation with respect to defined benefit pension plans is calculated by estimating the future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value.

Under International Financial Reporting Standards (IFRS) the defined benefit plan results in a liability of \$20,999,000 as at 31 December 2008, (30 June 2008 \$823,000 asset), (31 December 2007: \$2,953,000 asset), however, the actuarial valuations performed as at 31 December 2008 show the plan is neutral.

## 9 Property, Plant and Equipment

### Acquisitions and Disposals

During the six months ended 31 December 2008, the Group acquired assets with a cost of \$13,194,000 (31 December 2007: \$8,638,428), including assets acquired through business combinations (see note 12) of \$491,414 (31 December 2007: \$1,430,458). Assets with a net book value of \$551,000 were disposed during the six months ended 31 December 2008 (31 December 2007: \$2,907,262), resulting in a loss on disposal of \$56,933 (31 December 2007: \$4,511,338 gain).

## 10 Other Investments

	Note	Unaudited As at 31 Dec 2008 \$000	Audited As at 30 June 2008 \$000	Unaudited As at 31 Dec 2007 \$000
<b>Non-current investments</b>				
New Zealand Farming Systems Uruguay Limited		16,883	50,951	40,440
BioPacific Ventures		11,029	7,780	7,232
Wool Partners International Limited industry and preference shares		27,500	-	-
Associate and Other Investments		16,578	10,357	4,870
Advances to associates		14,108	438	-
		<u>86,098</u>	<u>69,526</u>	<u>52,542</u>

## 11 Reconciliation of Profit After Tax With Net Cash Flow from Operating Activities

	Unaudited For the 6 months ended 31 Dec 2008 \$000	Unaudited For the 6 months ended 31 Dec 2007 \$000
<b>Profit after taxation</b>	(32,761)	34,584
Add/(deduct) non-cash items:		
Depreciation and amortisation	3,491	2,952
Fair value revaluations	47,177	(8,967)
Net (profit) on sale of assets/shares	(15,980)	(5,050)
Bad and doubtful debts	832	274
(Increase)/decrease in deferred taxation	(10,245)	1,108
Equity accounted (earnings) from associates	(825)	(1,070)
Other non-cash items	6,295	-
	<u>30,745</u>	<u>(10,753)</u>
Add/(deduct) movement in working capital items:		
(Increase)/decrease in inventories	4,385	(3,962)
(Increase)/decrease in accounts receivable and prepayments	(76,490)	(74,895)
Increase/(decrease) in trade creditors, provisions and accruals	23,085	14,858
Increase/(decrease) in income tax payable/receivable	3,546	(1,604)
	<u>(45,474)</u>	<u>(65,603)</u>
<b>Net cash flow from operating activities</b>	<u>(14,729)</u>	<u>(31,069)</u>

## 12 Acquisition of Subsidiaries

During the 6 month period ending 31 December 2008, the Group made the following acquisitions;

- On 31 October 2008, the Company purchased 100% of the shares in Stephens Pasture Seeds Pty Limited. Stephens Pasture Seeds Pty Limited trades in the states of Victoria and South Australia in Australia. Its operations cover seed distribution, sales, marketing, seed cleaning, mixing and coating. In the six months to 31 December 2008 Stephens Pasture Seeds Pty Limited contributed a loss of \$156,620.
- On 1 July 2008, the Company purchased 51% of the shares in Romualdo Rodriguez Ltd. Romualdo Rodriguez Ltd is located in Uruguay. Its operations cover livestock, wool and real estate including procurement for meat processing companies and internet based livestock auctions. In the six months to 31 December 2008 Romualdo Rodriguez Limited contributed a profit of \$414,000.
- On 30 July 2008, the Company announced the purchase of 51% of the shares in Veterinaria Lasplacés, a leading animal health and rural supplies business in Uruguay. In the six months to 31 December 2008 Veterinaria Lasplacés contributed a profit of \$367,000.

If these acquisitions had occurred on 1 July 2008, the estimated Group revenue would have been \$739,886,029 and a loss of \$14,100,212 for the six months ended 31 December 2008.



No restructuring provisions or other expenses such as the disposal of an operation will be required. The acquisitions had the following effect on the assets and liabilities of the Group at the acquisition dates:

	Unaudited As at 31 Dec 2008 \$000	Unaudited As at 31 Dec 2007 \$000
<b>Current assets</b>		
Cash balances	(194)	621
Trade debtors and accruals	1,306	6,233
Inventory	1,823	6,353
	<u>2,935</u>	<u>13,207</u>
<b>Non - current assets</b>		
Property plant and equipment	491	1,430
Investments	2,897	
	<u>3,388</u>	<u>1,430</u>
<b>Current liabilities</b>		
Trade creditors and accruals	2,171	5,877
	<u>2,171</u>	<u>5,877</u>
<b>Non - current liabilities</b>		
Advances	-	1,290
Term loans	76	-
	<u>76</u>	<u>1,290</u>
<b>Net assets acquired</b>		
Goodwill arising on acquisition	4,076	7,470
Cash paid	4,931	12,070
	<u>9,007</u>	<u>19,540</u>

### 13 Commitments

There are commitments in respect of:

	Unaudited As at 31 Dec 2008 \$000	Unaudited As at 31 Dec 2007 \$000
Capital expenditure not provided for	17,590	15,094
Commitments to extend credit	131,041	138,068
Investment in BioPacific Ventures	2,971	6,798
	<u>151,602</u>	<u>159,960</u>

#### Investment in BioPacific Ventures

The Group has committed \$14 million to a fund established for investment in food and agriculture life sciences.

The Group's investment in BioPacific Ventures will be made over approximately six years. The investment has an anticipated total lifespan of 12 years. At 31 December 2008 \$11,028,529 has been drawn on the committed level of investment (June 2008: \$7,779,821, December 2007: \$7,231,997), and is included in other investments.

There are no material commitments relating to investment in associates.

## 14 Contingent Liabilities

There are contingent liabilities in respect of:

Guarantees  
PGG Wrightson Loyalty Reward Programme

Unaudited As at 31 Dec 2008	Audited As at 30 June 2008	Unaudited As at 31 Dec 2007
\$000	\$000	\$000
19,644	11,178	7,058
649	612	560
<u>20,293</u>	<u>11,790</u>	<u>7,618</u>

### Guarantees

The guarantees are provided to banks of subsidiary companies for borrowings and to other various third parties.

### PGG Wrightson Loyalty Reward Programme

The PGG Wrightson Loyalty Reward Programme is run in conjunction with the co-branded American Express card. A provision is retained for the expected level of points redemption. The contingent liability represents the balance of live points that are not provided for.

No losses are expected to arise from these contingent liabilities.

### Silver Fern Farms

On 30 June 2008 a partnership proposal was announced between Silver Fern Farms Limited (formerly PPCS) and PGG Wrightson Limited whereby PGG Wrightson Limited would undertake livestock procurement for Silver Fern Farms. That partnership also envisaged PGG Wrightson Limited investing \$220 million in Silver Fern Farms in return for a 50% shareholding and other arrangements.

Due to the deterioration in global and domestic economic conditions, PGG Wrightson Limited could not finalise capital raising and other financing arrangements to complete settlement of the contract on the proposed timetable. Silver Fern Farms therefore gave notice purporting to terminate the contract on 3 November 2008.

PGG Wrightson Limited has expensed its own direct costs associated with this transaction, being \$6.95 million, which is included in operating expenses for the six months ended 31 December 2008. PGG Wrightson Limited has made a settlement offer to Silver Fern Farms that includes a contractual commitment to provide livestock procurement services and a payment of \$10 million. On this basis PGG Wrightson has accrued \$10 million in the current accounting period.

There are no contingent liabilities relating to investments in associates.

## 15 Events Subsequent to end of Interim Period

Subsequent to balance date, on 26 February, the Directors declared a bonus issue of 5 cents per share to be issued on 1 April 2009. The Company's interim dividend will be by way of the issue of taxable bonus shares which will be fully imputed.

The dividend has not been recognised as a liability in the financial statements.

## 16 Seasonality of Operations

The Group is subject to significant seasonal fluctuations. In particular Livestock and Seeds activity are significantly weighted to the second half of the financial year. Seeds revenues reflects the fact the Group operates in geographical zones that suit Autumn harvesting and sowing. New Zealand generally has spring calving and lambing and so Livestock trading is weighted towards the second half of the financial year in order for farmers to maximize their incomes. The Group recognises this is the nature of the industry and plans and manages its business accordingly.

## **17 Investment in NZ Farming Systems Uruguay Limited**

During the six months to 31 December 2008, the Group purchased 774,357 shares in NZ Farming Systems Uruguay Limited (31 December 2007: \$Nil). The Group now holds 28,137,844 shares which have been fair valued to the NZX share price at 31 December 2008 of 60 cents (31 December 2007: \$1.50). The total fair value adjustment resulted in a loss of \$35,222,885 (31 December 2007: \$8,967,089 profit).

NZFSU has a management contract with PGG Wrightson Funds Management Limited. Included within this is a performance fee element where a fee is payable to PGG Wrightson Funds Management Limited where shareholder returns exceed a compounding 10% per annum. For a performance fee to be paid, the NZ Farming Systems Uruguay Limited share price would need to be above \$1.75 at 30 June 2009. As the share price was below this level at 31 December 2008, no accrual has been made for a performance fee (31 December 2007: \$11,919,000)

## **18 Related Parties**

Key management personnel receive compensation in the form of total remuneration including employee benefits. Key management personnel received total compensation of \$1,618,218 for the six months ended 31 December 2008 (six months ended 31 December 2007: \$1,151,000).

## **19 Amalgamation of Non-trading Subsidiaries**

During December 2008, PGG Wrightson Limited began a process of amalgamating a number of non-trading subsidiaries with the parent company PGG Wrightson Limited. These amalgamations are pending completion of notifications and filing per section 222(3) of the Companies Act 1993.

This amalgamation has not had any impact on either the trading or financial position of the Group.